

PAUL ANDREW – KEYNOTE SPEAKER

Paul Andrew is no ordinary keynote speaker. If you want to book another speaker who will say all the right things, but then your team will go back to 'business as usual' tomorrow, you're in the wrong place.

Paul believes that every person on your team should be a leader. The reality is that most leaders in business today were not trained for leadership – they were trained to do a job, but then got promoted to management. Paul is passionate about putting practical leadership keys in the hands of everyday leaders, most of whom find leading people one of the most difficult parts of their job.

For over sixteen years Paul mastered his craft through executive leadership roles in some of Australia's leading not-for-profit organizations. On the coalface of building effective organizations he has led as many as 600 volunteers and a large staff, giving him extraordinary insights into leadership and personal development.

Now based in New York, he is a fresh voice in keynote speaking and has had the privilege of speaking regularly to audiences of thousands, delivering literally hundreds of presentations in eleven nations to date. With an energetic and thought provoking style, Paul is a sought after speaker that engages both the heart and mind of his listeners. One thing is for sure; his energy, passion and ideas are infectious.

Paul is also a successful executive coach working with leaders across a wide variety of industries. He is the Director of The Leadership Coach LLC with offices in New York and Sydney. As a passionate family man Paul is very much in love with his beautiful wife Andi and three young children.

Recent presentations include:

- **Sticky Teams** - What is it about successful teams that cause them to stick together for the long haul? Drawing on many years of experience in not-for-profit organizations, Paul reveals the five ingredients that will make your team and your personal leadership far more sticky.
- **The Currencies of Motivation** - Organizations that have a 'one size fits all' approach to motivating their staff will find that many of their team members under-perform, or even leave. So how can you recognize what each team member truly values, and leverage the enormous impact that those 'currencies' have on their motivation? Along the way you'll discover that every leader has an exchange rate with every person they lead.
- **Creating Innovative Cultures** - Consistent innovation is the fruit of a culture, not just a department or a project. When innovation prevails we harness the creativity of every individual to the purpose of our team and we gain lasting competitive advantage. Just as critical is to address the seven innovation inhibitors that will leave valuable ideas rotting on the vine.
- **How To Build A Movement, Not Just A Company** - Let's face it, those who own a Mac are passionate about it. And owning a Harley Davidson is in a different league to all the other brands. It's not about price. It's not about



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exclusivity. There's something else that causes a handful of businesses to transcend being a mere 'company' and become a 'movement' (and the payoff is exponential). After 16 years in leading not-for-profit organizations, Paul unpacks what big business can learn from them about the pathway to becoming a movement.

Paul's recent clients: (includes leading international brands)

- Gloria Jean's Coffees
- Flight Centre
- Great Expectation Speakers Bureau Australia - 2010 Showcase
- SAS
- Compassion
- Commonwealth Bank
- Qatar Foundation